



## ASIS INTERNATIONAL NORTH TEXAS CHAPTER November 2007

### Celebrating 50 Years 1957-2007

#### November Speaker



**Leonard Hinojosa**

Topic:

#### **“Private Security Bureau of the Texas DPS”**

Leonard Hinojosa has been with Texas Department of Public Safety for over 25 years. He has had assignments with the Texas Highway Patrol Service, Narcotics Service, Criminal Intelligence Service, Office of Audit and Inspection and currently is the Captain of the Regulatory Licensing Service and Private Security Bureau at the Austin Headquarters.

Captain Hinojosa is a United States Air Force veteran and has an Associate of Arts Degree in Administration of Justice from Los Angeles Metropolitan College and a Bachelor of Arts in Sociology from Texas A & M University at Corpus Christi. He graduated from the Northwestern University 231st School of Police Staff and Command and was a class officer.

Captain Hinojosa holds a Basic, Intermediate, Advanced, Master Peace Officer, Instructor, and Firearms Instructor Certificate issued by TCLEOSE.

#### Chairman’s Corner

By George Quin, CPP, ISP

##### *Chapter 1702 and You*

The amount of information that security professionals have to assimilate to stay on top of their game can be overwhelming. Just open any issue of *Security Management* magazine or spend several minutes surfing the ASIS HQ web site to better understand how really diverse our knowledge spectrum is. Which is why the number of security generalists is decreasing (at least among those not occupying senior management positions) while the number of security specialists is rapidly increasing. A glance in the ASIS booklet, *Career Opportunities in Security*, lists six security disciplines and sixteen security specialty areas in its table of contents.

All of these areas require a basic understanding of **“The Law”**, regardless of whether you are working in Corporate America developing security co-opting strategies or serve in a government agency pursuing the non-complying elements of society. Law is the glue which binds civilization together. Law provides the critical foundation upon which both private commerce and public safety are predicated. The lack of the letters “J.D.” or the honorific “Esquire” after your last name isn’t a valid reason for a complete ignorance of the law. Certainly most of us received some grounding in the fundamentals of constitutional law during our high school civics classes. There are three general categories of law in America: Constitutional (i.e., based upon US and state constitutions), Common/Stare Decisis (i.e., based upon legal precedent) and Statutory (i.e., based upon legislative action). In recent years, state-level expansion of laws in this last category has had a notable economic and operational impact upon the daily lives of private security professionals.

“Chairman” Continued on page 2.

“Chairman” continued from page 1.

Frankly, until a fellow chapter officer briefed me, I was unaware of the legal ramifications of Texas Title 10 (Occupational Codes), Chapter 1702 (Private Security) for security professionals working in the DFW Metroplex. Chapter 1702 is sometimes referred to as the “Private Security Act”. Those of you attending our November luncheon will have the opportunity to hear first hand from an expert on Chapter 1702. He will be providing some insights regarding the historical issues surrounding the implementation of this chapter and discuss some recent legislative changes. For those who can’t attend, a brief synopsis follows.

Within the Texas Department of Public Safety, the Texas Private Security Bureau (TPSB) administers Chapter 1702. The TPSB consists of seven members appointed by the Governor with the advice and consent of the Texas Senate. There are four public members and three industry members. The later members include a state licensed private investigator, an alarm systems company owner, and a guard company owner, respectively. Commission members serve staggered six-year terms which expire on January 31st of each odd-numbered year. These com-

missioners focus on policy-making actions, while an appointed director and administrative staff handle the daily management responsibilities of the TPSB.

The functions of the TPSB include the commissioning of private security officers, plus the licensing/registration of the following individuals: private investigators, unarmed security officers, alarm system installers, security salespersons, personal protection officers, instructors, security consultants, locksmiths, and electronic access installers. (In short, those affected constitute a fairly large percentage of our chapter membership.) The TPSB also licenses Texas-based firms involved in private investigation, guard services, alarm system installation/operation, guard dog services, armored car services, electronic access controls, armed couriers, and locksmith services. The TPSB can require individuals to pass a formal examination for a license and post a performance insurance bond. The TPSB investigators are empowered to pursue complaints from consumers, in addition to allegations of criminal wrongdoing or administrative violations of Chapter 1702. Criminal cases are presented to prosecutors in local jurisdictions and administrative violations are pursued through the Texas Office of Administrative Hearings. Administrative sanctions can range from a letter of reprimand or fine to a suspension or revocation of the registration, commission, or license. Imposed criminal penalties can range from a Class A Misdemeanor to a Felony in the Third Degree.

Among the issues of professional concern in recent years is how the role of private investigators is defined under this chapter. For example, since Certified Public Accountants (CPA) are routinely involved in fraud examinations and have responsibilities for discovering illegal acts during financial statement audits, there was a legal question about whether CPAs were required to become licensed private investigators. The resolution of this question required fact-gathering hearings by representatives of the Texas House and Senate. Similar TPSB oversight concerns have arisen involving some other security occupations. Our guest speaker will be providing further details on these and other issues.

Thanks for your support. George

staffing - security electronics - fire & life safety - training

Contact

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Dallas, Texas 75219

P 214.922.0270  
www.sgi-us.com



your single source security solutions provider



**ASIS North Texas Chapter is a partner in the 2007 Dallas SecureWorld Expo being held on November 14-15 at the Dallas Convention Center.** This expo event focuses on information technology security practices, products and procedures. Event highlights can be viewed at:

<http://www.secureworldexpo.com/events/index.php?id=230>

**ASIS members are offered an \$80 discount off the \$195 two day conference pass** which includes access to the Conference Sessions, Conference Breakfast Keynote, Exhibits & Open Sessions (Includes Lunch) and 12 CPE Certificate of Attendance.

**Register on-line using code "DAL SIS7" to receive your ASIS discount.**

Register at -  
<https://www.secureworldexpo.com/rsvp/index.php>

With the SecureWorld+ Pass, you will get an additional 6 hours of intense training worth 16 CPE credits and full access to the complete SecureWorld program which includes all conference sessions, lunch each day, conference reception, keynotes and exhibits. **ASIS members receive a special \$200 discount off the \$695 SecureWorld+ Pass – register on-line and use code "DAL SIS7".**

SecureWorld+ Topics Include:

- How To Complete A Risk Assessment In 5 Days Or Less.
- Network Vulnerability Assessment.
- How To Sell Security To Upper Management.
- Metrics That Matter.
- ISO 27001 Self Assessment Process.
- Implementing Effective Security Awareness Training

**ASIS members receive complimentary admission to Keynotes, Expert Panels, Vendors Sessions and the Exhibit Floor.** Register on-line OR on-site using code "DAL SIS7".

## Nominations for New Board

**Office: Chair**

**Candidate: Michael Finnegan, CHS III**



Michael has been active within the ASIS organization for over eight years, and currently holds the position of North Texas Chapter Treasurer for 2007. Michael is the Dallas Area Manager for Security and Emergency Services for Texas Instruments where he leads a staff of over 200 employees and contractors within the

North Texas area. This year, Michael brought in the support of Texas Instruments as a major corporate sponsor to help the North Texas Chapter enjoy one of its most successful years to date.

Prior to joining Texas Instruments in 2007, Michael was the Regional Director of Security for Ericsson Inc., the largest telecommunication provider in the world. He was responsible for all security and safety issues within the Americas. Before joining the corporate ranks, Michael spent over eleven years in Law Enforcement as a criminal investigator with the Dallas County District Attorney's Office assigned to the Organized Crime Division. During his tenure with the District Attorney, Michael was assigned to the Drug Enforcement Administration and the U.S. Customs Service where he worked in the international money laundering and smuggling group for many years.

He finished his law enforcement career as the Assistant Commander of the Tarrant County Narcotics Intelligence and Coordination Unit.

"Nominations" Continued on page 4.

**Visit the  
North Texas Chapter Website  
at <http://www.ntx-asis10.org>.**

**Office: Vice Chair**

**Candidate: Michael Adams, CPP, CM**



Michael Adams is a Group Asset Protection Manager for The Home Depot and EXPO, Supply Chain in South Central U.S.

In this role, Michael provides guidance and accountability, in Operations, Environmental Health and Safety and Asset Protection, to all distribution platforms, import and domestic. Michael manages 3.7 million square feet with over \$1.5 Billion in product flow; running a .02 Average Shrink.

Michael has served as a Security Police Investigator and Field Training Officer in the US Air Force, Deputy Sheriff in California, Deputy Constable in Texas, Security Education, Physical Security and Document Control Manager on several classified projects for Northrop and General Dynamics.

Michael has been in Supply Chain Asset Protection since 1996 with CompUSA and with The Home Depot since 2004.

Michael is Certified Personnel Manager through the National Management Association; a member of the Law Enforcement Alliance of America; Fort Worth Intel Group; Southwest Emergency Response Network, Southwest Transportation Security Council and has served as President of the Alliance Security Group, Law Enforcement Liaison for North Texas Chapter of ASIS, and has been a member of ASIS since 1994.

**Office: Assistant Treasurer**

**Candidate: None**

**If you have an article you would like to submit... contact Steve Castor, CPP at [steve.castor@cbre.com](mailto:steve.castor@cbre.com)**

**Office: Vice Chair**

**Candidate: Randy H. Jordan, CPP**



Mr. Jordan serves as a Senior Manager in the Forensic and Dispute Services at Deloitte Financial Advisory Services (FAS), LLP. Under Jordan's direction as part of the Analytic and Forensic Technology (AFT) service line, Deloitte and Touche provides a broad range of computer forensic, investigative and strategic security services.

Jordan conducts investigations ranging from basic property theft to complex fraud and computer crimes. He has had supervisory responsibility for the design and management of comprehensive physical security programs; the development and implementation of crisis-related business continuity plans; supervision of critical incident management programs; and procurement and operational support of security service contracts.

Prior to joining Deloitte FAS, Jordan owned and operated Integritas Security Services, a security consulting and investigations firm offering solutions to Fortune 500 companies. Jordan also served as Director of Security for Infomart, a multi-tenant high-rise property in Dallas, Texas; Vice President of Operations for Barton Protective Services, a leading supplier of quality contract security guard services; and Dallas District Manager for Pinkertons Security Services. Before entering the private security sector he was Chief of Police of Buffalo Gap, Texas and an officer with the University Park, Texas Police Department

Jordan holds a Bachelor of Science degree in psychology and communication from Abilene Christian University and is currently working toward a Master of Science in Business and Human Relations. He also holds a professional certificate as a mediator from the Strauss Institute of Dispute Resolution of Pepperdine Law School and is pursuing a graduate certificate in Dispute Resolution and Conflict Management. He has received specialized training and instruction in the areas of weapons of mass destruction (WMD) risk assessment; workplace

“Nominations” continued from page 4.

violence incident response and management; executive protection; and cyber terrorism and forensic data investigations.

He is active in the American Society for Industrial Security International and is a Board Certified Protection Professional (CPP). He has served as that organization’s Assistant Regional Vice President-Region VI, President of the North Texas chapter and a number of other functional positions. He also serves as a member in the HTCIA, ACFE and InfraGuard professional organizations.

**Office: Vice Chair**

**Candidate: Marieta B. Oglesby, CSM, CPM, CPP**



Marieta has been employed in the safety, security, risk assessment, crime prevention/ commercial property management business in the Dallas/Fort Worth market for more than thirty years.

Being responsible for the prevention of liability issues started Marieta working on her education in **Safety, Security, and Risk Assessment**. She began writing the Policy & Procedures Manuals for Personnel, Safety and Training, Emergency Preparedness, and Evacuations. Marieta developed relationships with the Police, Fire, and City Officials in each city for her property locations. Marieta prides herself in her teaching and training abilities regarding these critical issues.

**Property Management** gave her the venue to develop customer, tenant, and vendor relations. Marieta developed operational forecasting budgets, monthly financial reports, and worked with the accounting departments. She was responsible for the staffing, training, approval of accounts payables, lease administration, resolution of tenant concerns, and tenant finish construction. She developed a team of outside vendors to complete the due diligence on evaluating assets.

Marieta has been responsible for assets of various product type and portfolios that varied in size from

1,000,000 sq. ft. of shopping center space to 6,000 multi-family units. This broad spectrum of experience has prepared her to handle the crisis situations required of a security and property management professional. As our world changes and commercial assets become more open to security concerns, she has been nationally recognized as a leader in the industry and thus can prepare both owners and investors to better understand safety, security, and risk assessment of commercial assets.

**Marieta:**

- Graduated from Rutherford Metropolitan Business College
- Board Certified as a CPP (Certified Protection Professional) through ASIS International
- Is a CSM (Certified Shopping Center Manager) through the International Council of Shopping Centers
- A CPM (Certified Property Manager) through the Institute of Real Estate Management
- A licensed Real Estate Broker, and a member of the National Association of Realtors
- She is licensed by the Texas Department of Public Safety and Texas Private Security Board as a Security Consultant and a Private Investigator
- Certified under Chapter 154, Texas Civil Practices Code, as a Court-Appointed Mediator.
- She is certified by the Texas Engineering Extension Service, The Texas A & M University System, The Texas Department of Public Safety, and the Governor’s Division of Emergency Management as a Community Emergency Response Team Train-The-Trainer.
- Her work includes being a member of IREM (Institute of Real Estate Management),
- ASIS International – For Chairman of the International Commercial Real Estate Council,
- LEAPS (Law Enforcement and Private Security) – Chairman and Certified LEAPS Level I & II,

“Nominations” Continued on page 6.

"Nominations" continued from page 5.

- Greater Dallas Crime Commission,
- Dallas Police Department Volunteer – (T-Cap-Legislative, Multi-Cultural Diversity Training, and Citizen's Advisory Council),
- Infragard of North Texas through the FBI, and the Southwest Emergency Response Network-Department of Homeland Security, and the FBI Citizen's Academy

Completed the Sachse Citizen's Police Academy

**Office: Treasurer**

**Candidate: Kenneth G Engstrom**



Senior U.S. Special Agent with over 20 years of experience.

Currently assigned as the ATF (Bureau of Alcohol, Tobacco, Firearms & Explosives) representative to the Dallas Fire & Rescue Department for joint arson and explosives investigations.

Previous ATF assignments include: ATF Attache at U.S. Embassy-Bogota Colombia, ATF training manager for Critical Incident Management course; Supervisor of San Francisco PD/ATF gun task force. Prior to ATF, he was employed for five years as Special Agent with the U.S. State Department Bureau of Diplomatic Security.

State Department assignments included posting to the U.S. Embassy-Kuwait City, Kuwait as assistant Regional Security Officer.

Undergraduate degree in Russian Studies from the University of Washington Masters of Science degree in Emergency Management/Fire Science from the American Military University.

He is married to ATF Intelligence analyst Nancy Engstrom.

Resident of Plano, Texas

Seattle Native

He is also a struggling golfer.

**Office: Treasurer**

**Candidate: Laura Biland, CPP, CFE**



Laura Biland is a Security Manager for Texas Instruments. Her focus is dedicated to security audits, operational risk, strategic planning and project management.

Laura also spent five years as an internal investigator for TI where she gained experience in corporate investigations, executive protection and physical security.

Prior to joining TI, Laura was a Senior Consultant with Deloitte & Touché, specializing in fraud and computer forensics.

Her education includes a Bachelor's degree from the University of Texas and a Master's degree from Loyola University Chicago.

**Office: Secretary**

**Candidate: Rob Goll, CPP, CHS-III**

Rob has over over 11 years of experience in Security and Safety Management in high-tech, financial, retail and facility security.

Currently, Rob serves as Account Manager for Securitas at the Nortel Campus with 43 Security Officers and Supervisors reporting to him. He is also a former Polygraph Examiner and was a Parole Agent for the States of Texas and Michigan. As a Board Certified Protection Professional (CPP) and past Chairman of the North Texas Chapter he has been involved with ASIS since 1993. Rob is active with the NTX Chapter and serves as Placement Committee Chairman. Also, he served as President of the Alliance Security Group in Fort Worth from 2000-2005 and served as the Newsletter Editor as well. Rob has a CHS-III Certification in Homeland Security from The American College of Forensic Examiners Institute (ACFEI). He received his Bachelors Degree in Criminal Justice from Wayne State University and has had course work in the Microsoft MCSE Program. During his 18 year career in security Rob has been involved in all phases of security operations.



## North Texas ASIS Holiday Reception

Please note a time/date change for the December meeting. We will be meeting December 12, 2007 at 6:00 p.m. at The City Club in Downtown Dallas. Don't worry, parking will be validated and there's a map link provided below. Mark your calendars now so you don't miss out on this must-attend event.

The City Club is one of the oldest member-owned private clubs in Dallas. Located in the heart of downtown atop the Bank of America Plaza, The City Club offers some of the most spectacular panoramic views of the city.

Bank of America Building  
 901 Main Street, suite 6900  
 Dallas, Texas 75202-3779.  
 Office Phone: 214.748.9525

[City Club Map](#)

## Fall CPP Review

By Martin Cramer, CPP

The Fall CPP review will be held at Nokia 6 PM on Tuesday nights starting in October 2, 2007. Nokia Headquarters is located at Northeast corner of Highway 114 & 161 (George Bush Tollway). Nokia, 6031 Connection Drive, Irving, Texas 75039.

### CPP Review Schedule:

Date	Domain	Speaker
10/2	SECURITY PRINCIPLES & PRACTICES	David Justice, CPP
10/9	BUSINESS PRINCIPLES & PRACTICES	OPEN
10/16	PERSONNEL SECURITY	Carl Konosky, CPP
10/23	PHYSICAL SECURITY	Mike Adams, CPP
10/30	EMERGENCY PRACTICES	Mo Oglesby, CPP
11/6	INVESTIGATIONS	Joe Hendrix, CPP
11/13	LEGAL ASPECTS	Cal Brim, CPP
11/13	INFORMATION SECURITY	John Hewitt, CPP

### Fall CPP Attendees:

[jeff\\_pringle@hotmail.com](mailto:jeff_pringle@hotmail.com)  
[Mark.Smith@erickson.com](mailto:Mark.Smith@erickson.com)  
[ext-bob.bracken@nokia.com](mailto:ext-bob.bracken@nokia.com)  
[TTTMngmnt@aol.com](mailto:TTTMngmnt@aol.com)  
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[james.morin.ext@nsn.com](mailto:james.morin.ext@nsn.com)

### PSP Review

[cynthia@TEMSCO.com](mailto:cynthia@TEMSCO.com)

## Code of Conduct at Chapter Meetings

ASIS International has adopted a position on professional conduct at chapter meetings for members who supply goods or services.

As an organization of professional security practitioners, it is desirable that chapter meetings be held in an atmosphere free of uninvited commercial distractions. ASIS endorses a policy that prohibits members who provide and sell security or consulting services from initiating a sales effort immediately before, during, or after a chapter meeting while at the meeting location.

Adherence to this policy will result in maintaining an atmosphere in which members are able to discuss matters affecting their profession without being the object of a sales presentation. This policy does not prohibit an organized program wherein a service company may present the program from that day, nor does it prevent a member in the service industry from responding to an inquiry.

## Treasurer's Report

By Michael Finnegan, CHS-III

WE started the month with:	\$9,606.02
Deposits for the month:	\$2,153.98
Cash Outflow:	\$55.95
CASH ON HAND:	\$11,759.92

**Your Business Card Advertisement could be placed here!**

**The North Texas Chapter website [www.ntx-asis10.org](http://www.ntx-asis10.org) is now accepting banner advertising!**

**See page 11 for advertising fees.**

## ASIS North Chapter Board Meeting Secretary Notes

By Martin Cramer, CPP

**October**

The North Texas Chapter Executive Board Meeting was held October 16, 2007. The following agenda items were discussed and voted on. Michael Finnegan reported the Chapter Treasury Report. An Audit Committee was established to review 2006 Chapter finances and IRS filing, Audit Committee members include; John Hewitt, Joe Coriaggio, and Tom Crinic. Steve Castor has received 7 nominations for 2008 Board positions. The 2008 Board election vote will be held at the November Chapter meeting. Three more CPP Review sessions are scheduled at Nokia Headquarters in Irving on Tuesday evenings. The PSP review at ACS Headquarters will be scheduled in the future when we get a better response from members interested in attending.

The Board approved the application from Curtis Hayes for ASIS Life Membership. Curtis served on the ASIS International Board of Directors 1991-96; ASIS Foundation Board of Trustees 1997-1999; ASIS Professional Certification Board 1987-1990; ASIS Energy Council Chairman 1982. Retired 1 October 2007.

The draft Guideline for the Dennis A. Noggle Endowment Fund will be completed prior to the November 8 meeting. There is approximately \$51,000.00 in the Dennis A. Noggle Endowment Fund.

The December **Chapter Meeting / Christmas Party** is scheduled at the City Club on the 69<sup>th</sup> floor of the Bank of America Plaza building on December 12 at 6 P.M. 2008 Chapter Officers will be sworn-in and awards will be presented at the meeting.

Bank of America Plaza is located at 901 Main Street in downtown Dallas. Free parking will be provided at the Texas Club parking garage located at Lamar and Main Streets.

**Participate and Vote for your new Officers!**

## Armstrong Receives Life Membership Award



RVP Michael Crocker, CPP and Lee Roy Armstrong

Lee Roy Armstrong was honored for his long and faithful service to the North Texas Chapter with a Life Membership award. Lee Roy was accorded a standing ovation by all attendees as his daughter LaCora McSwain and former colleague Bob Smoot looked on. RVP Crocker commented “Lee Roy exemplifies the spirit of service to one’s Chapter that is at the heart of every dynamic organization such as the North Texas Chapter. Lee Roy’s influence goes beyond North Texas to other Chapters where his firm, IPI, formerly had offices. Lee Roy’s support of the most successful Law Enforcement Appreciation event in ASIS, the annual North Texas LEAN event, has contributed to the continued growth

that program has enjoyed for over a decade. I am grateful to the North Texas Chapter for permitting me the honor of presenting Lee Roy with the award as conferred by the ASIS Intl. Executive Committee of the Board of Directors.”

We asked Bob Smoot for his thoughts on Lee Roy receiving the Life Membership Award and he replied:

*I joined the North Texas Chapter in the late 1970’s. Just a couple of years later I met Lee Roy Armstrong. He has always been a strong supporter of our chapter. I remember when the National Seminar was in Dallas in 1985, He provided his antique cars for transportation for the National President and Board Members.*

*Thru the years he has continued to provide support and transportation for Board Members to our Annual LEAN and other events. I don’t ever remember a time when he was asked to help that he didn’t step forward with his full support.*

*Ten to fifteen years ago, I asked him to host the LEAN reception at his home. This reception is to honor our Chapter Officers, Corporate Sponsors, LEAN Committee and National Board Members. Of course he said yes and has done it every year since. You cannot believe the memories and good times we have had at his home. When the National Board Members that have attended the reception remember it, they remember Lee Roy Armstrong first. It’s one thing to volunteer your time, It’s another thing to open your home.*

*Lee Roy, I’m proud that we could bestow a Life Time Membership for you. I’m more proud that I had the privilege of calling you friend. I have enjoyed working with you and wish you all the happiness of a good retirement. You have made the Security Industry a better place.*

Thanks, Bob Smoot and The North Texas Chapter

## CSO Roundtable meets in Las Vegas

The CSO Roundtable held two exclusive one-hour sessions for CSOs and their invitees at the 53rd Annual ASIS Seminar & Exhibits in Las Vegas. On Tuesday morning, management icon Tom Peters shared insights with and answered questions from a crowd of about 70 attendees. Topics ranged from which companies have an effective security model to the value of MBAs to security executives. CSO Roundtable Advisory Board co-chair Regis W. Becker, CPP, hosted the presentation. The next day, Ret. General John Abizaid spoke and took questions from about an audience of 60, covering primarily security lessons he learned during his command of U.S. troops. Roundtable co-chair Don W. Walker, CPP presided. Many attendees had their picture taken with General Abizaid afterwards.

## Success Is No Secret

By E. Floyd Phelps, CPP

I had a good friend who was the security manager for a small but prestigious museum. After several years on the job the Director of the museum quit and a new person was hired. The first week he reported to work the new leader call the security manager in and asked, "What do you do?" The manager replied, "I supervise the guard staff." The new director said, "We're going to do away with your position – we can supervise the guard staff."

"What's the point?" you may ask. "Every organization is trying to save money." The problem is you must let people know you are valuable. In the example above the security director gave one thing for which he was responsible. The incoming director thought to himself, I can do one thing and save a lot of money. Actually that security manager did many things: provided training every Wednesday, wrote the schedule so all shifts were covered, wrote security policies and procedures, made sure there was someone on duty if a guard called in sick, scheduled inspections for fire systems, responded to alarm calls in the middle of the night, etc. You get the idea. I once had a supervisor ask me to make a list of what I did. I turned in a list of 253 duties and I did every one of them. It's hard for a supervisor to say, "I can find time to do 253 extra things."

The point is – make yourself indispensable. Each security director should make an extensive list of their duties. You would be surprised how many things you accomplish each year. Not that you are going to post it on the bulletin board but when asked about your job you will realize that you are critical to the company. The next step is making your company realize it.

Find ways to start promoting the security department's successes. When you resolve a case, let everyone know about the success. Put it in writing.

Start a Security Newsletter. Send it to all employees. Talk about security tips both on and off the job. It doesn't have to be long. One page is more than you have now. Send it via company intranet, it won't cost you anything.

Set up training sessions in various departments. Talk about security, working late, calling security for suspicious people, etc.

Put up posters that promote security and your department. Make sure that everyone knows that you and your team are always there for them.

I had another friend that had a fabulous Security Director's position. The vice president to which he reported was constantly going to conferences and returning with ideas to enhance security. The security director down played the ideas or would say they couldn't be done without more staff and more budget.

My friend's security department was outsourced. The security director was looking for a job. When I talked to him he had a long list of problems with contract security as opposed to in-house security. The problem was it was too late. What his former supervisor liked about the new contract service was when he went to the new security supervisor with an idea the new guy would try it out.

Remember: (1) Your supervisor's priorities should be your priorities and (2) Tell your boss that you implemented his ideas and they are working great and you will be more likely to get more staff and more budget.

## Annual Seminar a Success

This year's Seminar in Las Vegas was extremely successful, with total attendance of 23,708, a 6.7% overall increase from last year's Seminar in San Diego. The highest segmented increase came from the government sector, with attendees numbering 40.6% higher than last year. On the exhibit floor, 925 companies occupied 2,753 booths. For the first time, ASIS offered sessions by DVD and online. This was well received, and a print station was provided for those attendees wishing to print handout material onsite. CPP celebrated its 30th anniversary at the Seminar. The event featured a special video focusing on the history of the CPP certification, and how its importance and prominence has grown over the 30 years. Additionally, the first CPP and Past President Wayne L. Hall, CPP was on hand, joining PCB President Ed McDonough, CPP to congratulate the newest certificants.

## 2007 Calendar of Events

### Chapter Meeting –

2<sup>nd</sup> Thursday of the month

**November 8, 2007**

**11:30 AM - 1:30 PM**

Texas Instrument HQ  
12500 TI Boulevard,  
Dallas 75243

6 November : IP-in-Action LIVE Dallas at the City Place Conference Center. Further information on this physical security conference can be found at this web site: <http://www.ipusergroupusa.com/home.html> .

14 -15 November : Dallas 2007 SecureWorld Expo at the Dallas Convention Center. Further information on this information technology security exposition can be found at this web site: <http://www.secureworldexpo.com/events/index.php?id=230>.

### IB Hale Chapter of the Year Nominations

November 15<sup>th</sup>

#### Chapter Meeting Schedule

November 8 Chapter Meeting  
December 12 Chapter Christmas Party

Chapter Meeting – Holiday Party

December 12, 2007 - 6:00 p.m.

The City Club

Bank of America Plaza

901 Main Street, Suite 6900

Dallas 75243

[City Club Map](#)

## 2007 Chapter Officers

Chairman	George Quin, CPP
Vice Chairman	Steve Castor, CPP
Secretary	Martin Cramer, CPP
Treasurer	Michael Finnegan, CHS-III
Asst. Treasurer	Michael Adams, CPP

See e-mail links on page 12.

# SPUR



### ASIS North Texas Chapter Newsletter

If you have any suggestions or articles to submit contact Steve Castor, CPP, Editor, [steve.castor@cbre.com](mailto:steve.castor@cbre.com).

## Newsletter and Website Advertisements

Companies interested in supporting the Chapter by advertising on the ASIS Chapter website (<http://www.ntx-asis10.org/>) or in the Monthly Newsletter should contact Martin Cramer, CPP [martin.cramer@sgi-us.com](mailto:martin.cramer@sgi-us.com) for add placement agreement.

Artwork colors used should blend with the Chapter's color theme but without giving the appearance of actually being a component of the Chapter web site. Web Site Banner Add Fee is based on advertiser providing web ready art graphics and hyperlink to company information.

### Newsletter Fees:

- 1/4 Page - \$400.00 per year
- 1/2 Page - \$800.00 per year
- Business Card Size - \$250.00 per year

Custom sizes are available at additional cost.

### Web Site Banner Fees:

\$600.00 per year

## How to Order a Name Badge

Thanks to the generosity of LaCora McSwain and Metroplex Control Systems (972-406-9300) you can now have your own name badge. Look for the *Name Badges* sheet at the sign in table at our next chapter meeting, or e-mail [steve.castor@cbre.com](mailto:steve.castor@cbre.com)

## 2007 Executive Committee

Chapter Chairman	<a href="#">George Quin, CPP</a>
Chapter Vice Chairman	<a href="#">Steve Castor, CPP</a>
Chapter Secretary	<a href="#">Martin Cramer, CPP</a>
Chapter Treasurer	<a href="#">Michael Finnegan, CHS III</a>
Asst. Treasurer	<a href="#">Michael Adams, CPP</a>

## 2007 Committee Chairpersons

Nominations (Past Chairman)	<a href="#">Rob Goll, CPP, CHS III</a>
Nominations (Past Chairman)	Joe Corragio, CPP
Nominations (Past Chairman)	<a href="#">Lisa George, CPP</a>
Communications (Website, Newsletter)	<a href="#">Steve Castor, CPP</a>
Photography	<a href="#">LaCora McSwain</a>
Scholarship	<a href="#">Stewart Hardy</a>
Legislative	<a href="#">Greg Autry, CPP, CIPM, CSS</a>
LEAN Event	<a href="#">Bob Smoot</a>
Golf Tournament	<a href="#">John Hewitt, CPP, CIPM</a>
Professional Placement	<a href="#">Rob Goll, CPP, CHS III</a>
Webmaster	<a href="#">Brad Hellums, CPP, CPO</a>
Certifications (CPP, PCI, PSP)	<a href="#">Martin Cramer, CPP</a>
Military Appreciation Committee	<a href="#">Frank Garza</a>
Law Enforcement Rep	<a href="#">Michael Adams, CPP, CM</a>
Private Sec. Svcs. Rep	<a href="#">Tom Crincic</a>
Continuing Professional Education (CPEC)	Open
Student Chapter Liaison	<a href="#">Glenn Master</a>
Dennis Noggle Endowment	Open
Corporate Liaison	<a href="#">Lisa George, CPP</a>
Historian	<a href="#">Harold Midkiff, CPP, CFE</a>
LEAPS	<a href="#">Marieta Oglesby, CSM, CPM, CPP</a>

## 2007 Regional and Headquarters

Regional Senior Vice President	<a href="#">John Gann, CPP</a>
Regional Vice President	<a href="#">Mike Crocker, CPP, CSC</a>
Asst. Regional Vice President	<a href="#">John Hewitt, CPP, CIPM</a>
ASIS HQ	<a href="#">Hedi Pilar</a>